

# Successful Calling

Many books and articles have been written describing the characteristics necessary for success. Some of the most commonly cited characteristics are encoded below. Use this telephone keypad to discover them. Note that the type style (bold, italic, underline) of the number will indicate the correct letter on the keypad.

1	<u>ABC</u>	<u>DEF</u>
2	2	3
<u>GHI</u>	<u>JKL</u>	<u>MNO</u>
4	5	6
<u>PRS</u>	<u>TUV</u>	<u>WYZ</u>
7	8	9
*	<u>QX</u>	#
	0	

a. 3 7 4 8 3

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b. 7 3 5 3 – 7 3 5 4 2 6 2 3

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c. 9 4 5 5 7 6 9 3 7

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d. 7 2 8 4 3 6 2 3

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e. 4 6 8 3 4 7 4 8 9

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f. 7 2 7 7 4 6 6

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g. 2 6 6 6 3 2 8 4 6 6

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h. 6 7 8 4 6 4 7 6

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i. 7 3 5 3 – 2 6 3 4 3 3 6 2 3

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j. 2 6 6 6 8 6 4 2 2 8 4 6 6

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k. 3 8 6

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l. 3 6 2 8 7

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m. 4 6 6 6 8 2 8 4 6 6

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n. 7 3 5 3 – 4 6 7 7 6 8 3 6 3 6 8

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o. 7 3 7 7 4 7 8 3 6 2 3

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